

Subject: RFQ for Procurement of Contactless Cards as per VISA Mandate for Modhumoti Bank Limited.

Dear Sir,

Modhumoti Bank Limited wants to procure Contactless Cards as per VISA Mandate from reputed companies. In this connection, we would request you to submit your financial and technical offer as per MMBL below requirements.

SL.	Description	Quantity in Pcs.	Unit Price in Tk.	Total Price in Tk.
1	VISA Platinum	500		
2	VISA Gold	4,000		
3	VISA Classic	3,000		

SL.	Description	Required Specification	Responses By Bidder's
Supplier Details			
1	Product Brand	Please specify in details (KONA, XH Smart, G+D Preferred)	
2	Product Model Name	Please specify in details (KONA2 D2350, Mirach Gamma 4.0, CJ 5.65 Preferred)	
3	Chip Manufacturer - HW	Please specify in details	
4	Chip OS & App Manufacturer	Please specify in details (KONA, XH Smart, G+D Preferred)	
Technical Spec Details			
1	Chip Interface	Contact & Contactless	
2	Authentication Type	DDA, CDA Supported	
3	Card Free Memory (EPPROM)	Minimum 16kb Free Memory	
4	Contact Protocol	Please specify in details	
5	Contactless Protocol	Please specify in details	
6	Data Encryption Standard	Please specify in details	
VISA Specs Details			
1	JavaCard Version	JavaCard 3.1.1 or above	
2	Global Platform Version	Global Platform v2.1.1 or Higher	
3	VSDC Version	2.9 with PayWave	
4	LOA Expire Date	Please specify in details	
5	VIS	Please specify in details	
6	VCPS	Please specify in details	
Product Details			
1	Materials for Card Body	PVC	
2	Magnetic Stripe	2 Track Hi-Co, Black Color	
3	Chip	6 PIN Chip, Silver/Gold Color as per design	
4	Signature Panel	As per VISA Guideline	
5	Hologram Logo	As per VISA Guideline	
6	Card Dimension	As per ISO	
7	Design	As per Bank Design	

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Project Plan				
SL	Description	Lead Time	Remarks	Bidder's Responses
1	AI Design	5 working days	Bank will provide the AI Files of the card designs	
2	E-proof Creation	5 working days	Bidder will create the E-proof within 5 working days after design confirmation by bank	
3	E-proof Signature Approval	5 working days	Bank will approve the E-proof within 5 working days after submission by bidder	
4	E-Proof Submission	5 working days	Bidder will submit the e-proofs to VOL within 5 workings of approval by bank	
5	E-proof Approval	5 to 10 working days	E-proof approval by VISA will be with 10 working days. If any observation by VISA, bank will solve that.	
6	Mass Production	60 to 90 working days	Bidder will deliver the cards after the final approval of the last design by VOL and confirmation for mass production by bank management within 60 to 90 days.	
7	White Test Plastic Supply	5 working days	Bidder will provide the white test plastic 5 pcs for testing with 5 working days after work order confirmation.	
8	Testing	30 working days	Testing and certification will be as per VISA roadmap	

General Criteria of Submitted Documents:

- a) Sealed quotations are hereby invited from the reputed vendors for supply of Dual Interface Cards for VISA brand for our bank as per below terms & conditions and technical specifications mentioned in this tender:
- b) The bidders must have authorization letter from principal (OS and Applet Manufacturer) for item(s) mentioned herein (Organization Authorization Letter Must be submitted in current date. In addition, bidders must have good track record for supplying Dual Interface card products at banks in Bangladesh.
- c) Bidder must provide letter from IT Consultants Limited with the confirmation that offered Chip product is script ready at ITCL. Without the letter from ITCL bidder will be disqualified.
- d) Bidder must have experiences of supplying EMV Chip Card in Bangladesh Market in minimum 3 different banks or financial organizations for at least 3+ years. Experience Certificate with work order must be supplied with the offer. Without this, bidder will be disqualified.
- e) Supplying of Dual Interface card to any 3 banks in Bangladesh is a must for the bidder. Must provide the experience certificate or work order as proof. Without this, bidder will be disqualified.
- f) Product Brochure, VISA LOA and client list for Bangladesh must be submitted with the offer.
- g) All products must be use secured freight shipment as per PCI and VISA Rules. Supplier must submit the Secured Freight Shipment docs for bill processing.
- h) Product must imported using proper product HS Code for Smart Card HS Code: 85235200 as per National Board of Revenue (NBR) and must release through proper channel.
- i) Third Party assignment will not be acceptable. This means if bank issue the work order to any supplier, they must supply the good direct from manufacturer mentioned in the offer. Supplier cannot use any other party to import the goods other than manufacturer mentioned in the offer. If Principal have any local office who are dealing with shipment issues, principal must mention that in the authorization letter.
- j) Bidder must provide the total Project Plan along with the TENDER. Bank will follow the Project Plan as per tender.

Ref. MMBL/HO/CSD/RFQ/2023/06/030

Date: 10th July, 2023

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General Terms and Conditions:

1. **Purchaser's Right:** The Purchaser reserves the right to accept/ cancel/ reject any or all offer without assigning any reason. The Purchaser is not obliged to purchase the lowest offer or any offer at all. The Purchaser reserves the right to share the Bidder's response to this RFQ with its Advisors and Purchaser Business Units. Purchaser reserves the right to: conduct negotiations with one or more Bidder and/ or accept the Bid without any negotiations.
2. **The Quotation submission type:** The Quotation shall be submitted through hard copy. Proposal must be addressed for "Chairman Purchase Committee" of Modhumoti Bank Limited, Head Office, Khandker Tower, Level-7, 94 Gulshan Avenue, Dhaka-1212.
3. **Proposal Submission Time:** Proposal must be submitted within 16:00 p.m. (Bangladesh Standard Time) 20th July, 2023.
4. **Required Content of the Quotation:** Quotation must be submitted as per prescribed form as instructed above and as per attachment.
5. Complete proposal/offer must be signed with date by the authorized representative of the company.
6. **Quotation Validity:** The Quotation shall be valid for 90 calendar days from the Quotation submission/ closing date.
7. Manipulation or any kind of unusual approach or failure to submit the proposal/offer within stipulated time frame will be treated as "Disqualification" to attend in the bidding.

Commercial Terms and Conditions:

- **Price:** Rate should be quoted in BDT with figure & words including VAT and all applicable Taxes as per Govt. rules. If supplier submits the Mushok Challan 6.3 with the Bill VAT will not be deducted from the bill. Tax will be as per govt. rules. Govt. Challan will be provided to supplier for AIT with Certificate.
- **Payment Terms:** 90% payment may be made after completion of Job. 10% payment may be kept as security money which will be released after 01 (One) year of successful completion of work.
- Payment will be made after Final Acceptance (FAC will be given after successful delivery) & upon submission of the bill with work order & original challan which is duly signed by authorized personnel (Name & Seal, if available). Payment will be made through Bank Account only.
- **Price Submission:** The bidder shall have to submit the price in the letter head pad.

Thanks & regards,

Shah Md. Humayun Kabir
VP & Head of
Common Services Division